## TGM Global Pet Care Survey 2023

The world's largest independent survey detailing consumer behavior in Pet Care

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## About the survey:

TGM Research embarks on a worldwide exploration, surveying 40 countries to unravel the fascinating realm of petting care behavior.

## 40 15,000+

countries studied
consumers asked

| 㘳 | Schedule: | 01st October - 17th October, 2022 |
| :---: | :---: | :---: |
| inini | Sample: | a representative sample of $N=15,000+$ of surveyed countries, age: 18-64 |
|  | Methodolo | Internet interviews (CAWI), research project was entirely conducted by TGM Research |

## Pet Care 2023: Data Pill

## TOTAL

Channels for pet food purchase:

46\% Supermarkets
28\% Independent pet
28\% store/small pet chain
21\% Online

Kind of pets owned:


Pets ownership:

|  | $46 \%$ | owns 1 pet |
| :--- | :---: | :--- |
| $58 \%$ | $27 \%$ | owns 2 pets |
| of people <br> surveyed <br> own pets | $12 \%$ | owns 3 pets |
|  | $14 \%$ | owns at least 4 pets |

No. of pets owned:
46\% owns 1 pet

Pet care services used:

67\%
Veterinarian
23\%
Groomer
10\% Pet training/ behaviourist


Top 3 used pet food brands:

## Pealignee

16.7\%

15.4\%

12.7\%

What is the level of interest in pets?

## Dogs and cats are the most popular pets worldwide

 Global results.\% of people own
at least 2 pets


TOTAL


What kinds of pets do people personally have?

| (\%) | 59\% | 60\% | 55\% | 29\% | 71\% | 66\% | 79\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ir | 53\% | 53\% | 55\% | 63\% | 48\% | 52\% | 46\% |
| 2 | 9\% | 8\% | 15\% | 14\% | 5\% | 5\% | 5\% |

## What is the attitude towards pets: <br> Regional focus: TOTAL



## What is the attitude towards pets: <br> Age and Gender differences - TOTAL

What is your attitude towards pets? (\%)

## 58\%

of people in all countries surveyed own pet


59\%
of pet owners all countries surveyed own dog as their pet


## 53\%

of people all countries surveyed own cat as their pet

9\%
of people all countries surveyed own fish as their pet

[^0]
## Veterinarians are the most utilized pet services. Regional focus: TOTAL

Services that people have used for their pet (region):


## 53\%

of people in all countries surveyed own at least 2 pets

## Q: 'How many pets do you have' - TOTAL N=8664

As the bond between humans and their pets grows stronger, responsible pet ownership has surged in popularity. The heightened awareness of the numerous health benefits that come with pet keeping has ignited a passionate desire among pet parents to provide their companions with top-tier care.

Within the EU, veterinarians have emerged as the clear favorite among pet owners across all demographic groups. Notably, the most responsible segment lies within the age group of 55 to 64 , with an overwhelming representation of $79 \%$ expressing a distinct preference for veterinary check-ups. Groomers ranked as the second most popular service among all pet owners, with a particular significance among the 18-24 age group, making up 20\% of their preference.

| TOTAL EU | APAC | MENA |  | AFRICA | N. AMERICA |  | LATAM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 18-24 yo | 25-34 yo | 35-44 yo | 45-54 yo | 55-64 yo | Male | Female |
| Pet training/ behaviourist | 12\% | 13\% | 10\% | 7\% | 6\% | 10\% | 9\% |
| Groomer | 22\% | 24\% | 25\% | 22\% | 22\% | 22\% | 24\% |
| Pet Massage/ spa | 6\% | 6\% | 4\% | 2\% | 1\% | 4\% | 4\% |
| Veterinarian | 59\% | 65\% | 67\% | 72\% | 75\% | 64\% | 70\% |
| Pet sitter/walker | 9\% | 9\% | 6\% | 5\% | 4\% | 7\% | 6\% |
| Pet dietitian | 8\% | 8\% | 6\% | 3\% | 2\% | 7\% | 5\% |
| Pet hotel | 5\% | 5\% | 6\% | 4\% | 3\% | 5\% | 5\% |
| None of the above | 24\% | 19\% | 21\% | 21\% | 19\% | 23\% | 19\% |

Q: 'Which of the listed services have you used for your pet' - TOTAL N=8664


## Pet Breed

Which pet breeds are the most common?

## Moggy is the most popular cat breed TOTAL

What is the breed of your cat?
(All countries, Top10):



Moggy


European Shorthair


Persian


Tabby (mixed-breed)


Siamese


Turkish Angora

## Most popular cat breed across regions



## German Shepherd is the most popular dog breed TOTAL



German Shepherd


Poodle


Chihuahua


Golden Retriever


What is the breed of your dog? (All countries, Toplo):


[^1]Most popular dog breed across regions


## Pet Food Purchase Behavior

How Consumers Shop for Pet Food?

## Supermarkets are generally the most popular channel for purchasing pet food, although preferences vary across countries. Regional focus: TOTAL

Where do you usually purchase pet food? (\%)


## Driving Factors in Pet Food Purchases: Quality and Price Regional focus: TOTAI

Pet food purchase channels (\%)


Important factors while buying pet food (\%)


## Key factors for pet food purchase: <br> Regional focus: TOTAL



In the present day, pets hold a special place in the hearts of families, being cherished and cared for as valued members of the household. This deep affection has led to a heightened focus on ensuring the highest quality of food for their beloved pets. With a growing concern for nutritional value and other side-effects, owners are now more conscious than ever about what pet food products they purchase.

In a holistic view, among the multitude of factors influencing pet food purchasing decisions, quality stands out as the foremost concern, as evidenced by a resounding $81 \%$ of respondents prioritizing it. Price and ingredient composition ranks second and third with $66 \%$ and $53 \%$ of agreed respondents, respectively. The Middle East and North Africa (MENA) region stands out as an exceptional case where pet owners prioritize products that address the specific needs and health concerns of their beloved companions above the sole consideration of ingredient composition.

[^2]
## Pet Food Brands

Which pet food brands are the most known?

## Which pet food brands are the most known? TOTAL

What are your favorite pet food brand?
(All countries, Top10):



Brands with the highest level of unaided brand awareness

The choice of appropriate sustenance for cherished companions continues to be a matter of utmost importance for pet guardians. The competition among pet food brands is fierce, with each vying to capture the hearts and stomachs of our pets. Some brands have successfully solidified their positions as renowned entities, exemplifying trustworthiness, excellence, and groundbreaking advancements in their offerings. On a global scale, Pedigree stands as the most relied-upon pet food brand (17\%), closely trailed by Whiskas (15\%) and Royal Canin (13\%).

[^3]
## Which pet food brands are the most known?

## Regional focus: TOTAL

What are the top pet food brands that you usually feeding your pet? (Region, Top5):

|  | TOTAL | EU | APAC | MENA | AFRICA | N. AMERICA | LATAM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TOTAL | EU | APAC | MENA | AFRICA | N. AMERICA | LATAM |
| 1st | Pedigree | Whiskas | Pedigree | Fish | Home made | Purina | Pedigree |
| 2nd | Whiskas | Pedigree | Whiskas | Royal Canin | Royal Canin | Pedigree | Purina Dog Chow |
| 3rd | Royal Canin | Royal Canin | Royal Canin | Whiskas | Pedigree | lams | Whiskas |
| 4th | Purina | Purina | Me-O | Home made - meat | Bobtail | Purina Friskies | Purina |
| 5th | Felix | Felix | Purina | Felix | Whiskas | Blue Buffalo | Royal Canin |



Q: 'What are the top 3 brands of pet food that you usually feeding your pet? - TOTAL $N=7773$


Preferences for pet nutrition vary across different regions and countries, as pet owners have distinct inclinations when it comes to selecting the optimal sustenance for their cherished animal companions. While some individuals opt for homemade meals, carefully preparing food for their pets, others lean towards commercially branded pet foods. The choice ultimately depends on the personal preferences, beliefs, and priorities of pet owners in each respective region or country. On a global scale, Pedigree stands as the most relied-upon pet food brand, closely trailed by Whiskas and Royal Canin.


## Appendix: Methodology

Methodological notes about the
TGM Global Pet Care Survey 2023

## About TGM Global Pet Care 2023 Project

The survey was carried out between the 01st October - 17th
October, 2022, using the method of online interviews in 40
countries on a nationally representative sample.
The sample is a representative population of the given
countries in terms of gender and age (details below).

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## About TGM Global Pet Care 2023 Project




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About TGM Research


TGM provides agile insights for better decisions, using the most comprehensive Res-Tech to spearhead the use of digital for better market research. TGM is a remote-first company with a team of 50+ members, having a presence on five continents.


## Agile Research for Better Decisions

3 billion people in 130+ countries at your fingertips


[^0]:    Q: 'What kind of pets do you have personally' - TOTAL N=866

[^1]:    Q: 'What is the breed of your $\operatorname{dog}(s)$ ? - TOTAL $N=4787$

[^2]:    Q: 'Indicate the 3 most important factors for you while buying pet food' - TOTAL N=8664

[^3]:    Q: 'What are the top 3 brands of pet food that you usually feeding your pet? - TOTAL $\mathrm{N}=7773$

